# XXII EUROAGRI

### Innovation in Agriculture – Driving Forces

CEO René Logie Damkjer, AgroTech A/S



# AgroTech – a new member of the knowledge transfer system in Denmark

- \* Established 1.7.07
- \* 75 employees
- \* A turnover of 10 million Euro
- \* GTS Approved by the Ministry of Science
- \* Owned by Danish
  Agricultural Advisory
  Service, National Centre.





#### Knowledge is our passion and basis

- Bridge between the research and the business world
- \* Objective advising, knowledge and technology transfer
- Focus on small and mediumsized companies.





# Advising and technological service – examples on projects

- New technologies within air cleaning
- Management systems for early warning of biological conditions in relation to production animals
- \* Sustainable greenhouses
- \* Carbon footprint strategies
- \* Crops for biofuels
- \* Test and demonstration of new crops.
  AgroTech



#### **Innovation: Driving forces**

### It's hard to make predictions – especially about the future. (Quote: Storm P – Danish humorist)

Warning: The following driving forces are identified as a result of personal non-scientific observations during the last 15 years within the Agri and Food Innovation area.



#### Innovation: Driving forces – new tech

The entire scientific world develops new possibilities all the time, e.g. nanotechnology, biotechnology, ICT technology, RFID – traceability etc.

The central driving force seems to be:

Because we can do it - we must do it!





#### **Driving forces – the companies**

- Global market easy transportation around the world
- New economies demanding western style food products (safety, quality)

- Increasing interest in investing in food production
- The retail structure merges / acquisitions among food producers
- Traceability / new technologies for...



#### **Driving forces - research**

- The infinite search for the undiscovered
- The ranking among scientists
- Publications
- Combining research, education and a new trend: collaboration and tech transfer.



#### **Driving forces – the politicians**

- Public opinions
- Food crisis = traceability
- Hot topics = shifting agendas (is the climate issue long lasting?)
- Competitions between systems (at country, ministry or political wing levels).





#### **Driving forces – the consumer**

Convenience

#### Health **PRISE** Premium/ governet

Ethical



Future Innovations in Food and Drinks to 2012, Business Insights, 2007

#### **Driving forces – the unexpected**

- The prize crisis (double prize = hunger and raids)
- The fraud crisis (melamine in pet foods and baby products, the Belgian feed situation)

- Food induced public health risks (BSE, E-coli etc.)
- Capital speculation raids
- Bioethanol
- \* ???????



#### **Driving forces: Dilemma**

- Publication vs. IPR it's in the public interest to see IPR at work
- **Basic research vs. innovation** each element at a particularly time
- Adjusting to changes vs. long term programmes a matter of planning

- Food vs. biofuels or is it?
- To be continued...



### **Possible suggestions** (proposals for policy makers and research organizations)

- Seek for the blue ocean make a strategy and dare to stand by it
- Regard a research proposal as a business plan (new elements)
- Look at university generated IPR from a society perspective
- Concentration prioritizing research (do's / don'ts)
- Wider view of collaboration (cross industry boarders).



